# Funding Opportunities Report: COMPANY X

Overview of Available Programs and Strategic Recommendations

Prepared as a demonstration of professional analysis services.

# Introduction

This document summarizes key funding opportunities relevant to COMPANY X. It provides an overview of major programs, eligibility aspects, and strategic recommendations to support future applications and partnerships.

#### Funding Opportunities for COMPANY X (Silicon-Anode Battery Technology)

**Summary of Relevance:** XXX, YYY, and ZZZ emerge as the most directly relevant, given COMPANY X's SME status and silicon-anode focus. XXX offers substantial non-dilutive and equity financing for final-stage development. YYY provide large R&D grants via consortia. ZZZ programs offer targeted support for battery innovation and pilot plants in Country A LINK. AAA is a strong option for international R&D projects, while the BBB suits only very large-scale demonstrations. Together, these programs cover R&D (TRL3–6), pilot scaling, and initial commercialization phases of COMPANY X's technology. By combining them appropriately, COMPANY X can maximize funding, hedge risks, and accelerate development.

#### 1. FUNDING BODY 1 (link)

- (1) Geography: EU-wide (company must be headquartered or registered in the EU/associated country). No physical plant requirement Company X (as an SME) would receive funds irrespective of plant location, but R&D must occur within eligible region.
- (2) Funding Body: XXX. The XXX has a multibillion € budget (XXX total ~€95.5B, of which XXX receives ~€10B over 2021–2027). The XXX allocates on the order of a few hundred million per cut-off (e.g. recent cutoffs awarded ~€400M across dozens of companies LINK). Competition is extremely high: combined success rates (all stages) are on the order of 3–7% LINK.
- (3) Funded Activities: Primarily late-stage R&D and innovation for deep-tech startups/SMEs. Supports activities from prototype/demonstrator to pilot production and market preparation. For batteries this includes building and testing advanced anode prototypes, scaling processes to TRL6–8, pilot lines, and developing commercialization strategy. The XXX has no technology restrictions: it explicitly funds "disruptive deep tech" across sectors. For example, past calls have featured silicon-anode projects.
- (4) Conditions: Must be an innovative SME/startup (company size <250 employees, <€50M turnover) incorporated in an EU/associated country. Projects generally require TRL ≥ 5 (working prototype exists) LINK. No consortium requirement applications are by single companies (though subcontractors/partners may be listed). The company must demonstrate high growth potential and a clear path to market/commercialization. There is no minimum size for company equity, but typically no projects much below SME scale.
- (5) Eligible Costs: All costs to develop, demonstrate and commercialize the innovation: personnel, materials, prototype construction, testing, certification, IPR costs, scale-up equipment (within project scope), subcontracted R&D, travel, etc. Marketing/market preparation activities (business planning, market studies) are also allowed if part of the innovation plan LINK. Critically, costs beyond prototype (e.g. initial production ramp-up) are allowable to reach TRL 8–9.

- (6) Funding Rate: Grant funding covers 70% of eligible costs LINK (regardless of project size) in the usual XXX "blended" package. In addition, XXX offers equity investment (via the XXX Fund) up to €10–15 million (post2025) for scale-up needs LINK. Projects can apply for grant + equity (blended finance) or grantonly. Grants are paid in tranches (e.g. 45% up front, 40% after interim, remainder at end) LINK.
- (7) Deadlines: Rolling call with multiple cut-offs each year (typically ~monthly or quarterly). For example, recent cutoffs were in March, June, October 2025 (check XXX website for upcoming dates). The deadline for applications is generally several months after each announcement.
- (8) Application: Submission via the XXX Portal. Applicants prepare a business-plan-style proposal (using the XXX's templates) and pitch videos. XXX helpdesks (XXX) can assist. Required documents include a detailed implementation plan (PART A/B/C forms), financial plan, pitch deck and videos. After submission, there is a two-phase selection (remote evaluation, interview) LINK. Contact: XXX.
- (9) Relevance: Very high. This is a premier funding source for a deep-tech startup like Company X. If Company X can demonstrate a working silicon-anode prototype (TRL5–6) and a strong market plan, the XXX could provide substantial grant+equity financing (~€0.5–2.5M grant + up to €10M equity) to complete validation and scale-up LINK. The grant rate (70%) is generous and it explicitly targets commercialization prep. The low success rate (<10%) means proposals must be very strong, but winning this would have major financial impact.

#### 2. FUNDING BODY 2 (LINK)

- (1) Geography: EU (all Member States and associated countries). Projects must involve research/activities in the EU, but any partner anywhere in EU can join.
- (2) Funding Body: XXX ("XXX"). This is the co-programmed XXX. The overall XXX Partnership has ~€2.5 billion earmarked in 2021–2027. Calls are issued annually under the work program. Typical call budgets range from €15M to €30M per topic LINK. Acceptance is competitive (often 10–20% success).
- (3) Funded Activities: Collaborative R&D on battery materials, cell designs, manufacturing and recycling. For Company X, relevant topics include development of advanced anode materials, silicon/carbon composites, cell assembly, pilot-scale evaluation, etc. For example, past call XXX targeted "XXX" (XXX) LINK. Other topics cover cell prototyping and safer, high-density designs. Both research (TRL3–6) and innovation actions (TRL6–8) are offered, including pilot-line demonstrators.
- (4) Conditions: Projects must be collaborative with partners from at least 3 EU countries. Consortia typically include companies (startups to large), universities and research institutes. Partners coordinate according to XXX rules. The XXX often targets SMEs and industry working with research labs. Minimum TRL is specified per call (often ≥3 or ≥5).

Some topics require feasibility evidence. In general, R&D/innovation calls require multipartner consortia (company+lab).

- (5) Eligible Costs: R&D costs (personnel, consumables, equipment depreciation), pilot equipment, subcontracts (e.g. for specialized testing), overheads, travel, etc. For Innovation Actions (pilot-scale), investments in pilot equipment can be funded. Normally no financing for large-scale factory capex (that's for the Innovation Fund).
- (6) Funding Rate: XXX grant rates: up to 100% of eligible costs for Research and Innovation Actions (RIA) and up to 70% for Innovation Actions (IA) LINK (the call text specifies exact rates, usually 70% for companies, 100% for research organizations). There is no equity component.
- (7) Deadlines: Specific calls under the XXX are announced yearly. For example, upcoming 2025 deadlines include topics like "XXX" (XXX) and "XXX" (XXX) LINK. Deadlines are usually late summer/autumn each year (e.g. Sept 2025). Companies should monitor the XXX Portal or XXX for exact dates.
- (8) Application: Proposals are submitted via the XXX with all partners' data. Required documents include project description, impact plan, Gantt, budget forms, and declarations. XXX provide guidance. XXX often use brokerage events and EU clusters to find partners.
- (9) Relevance: High for R&D. These grants enable Company X to join large European consortia and fund research/demonstration of its silicon-anode technology. The topic scopes (e.g. XXX) match Company X's technology LINK. While overhead of consortia is higher, the funding could cover development costs for prototypes or pilot lines. Compared to XXX, funding is higher (up to 100%) but shared with other partners and less targeted at commercialization strategy. Still, as long as Company X can find partners, this is a prime source for battery R&D funding in Europe.

#### 3. FUNDING BODY 3 (LINK)

- (1) Geography: Country A (some programs may be open to XXX with R&D in Country A). In most cases, the project activities or leadership must be in Country A; some calls allow foreign collaborators under specific conditions.
- (2) Funding Body: XXX under the XXX plan. The XXX agency operates several battery innovation calls (funding via grants or advances), and the XXX (research agency) funds early-stage projects. Budgets (from official strategy press releases) include: 79 M€ for "XXX" (XXX) LINK, 48 M€ for "XXX" (XXX) LINK, 7 M€ for "XXX" pilot factories (XXX) LINK, 15 M€ for "XXX" R&D (XXX) LINK, and 30 M€ for battery recycling R&D LINK. These targeted calls are co-financed with state aid and EU funds, and are very competitive. Country A's overall budget for clean energy startups (including industrial projects) is much larger (~€35B till 2028 LINK), but battery-specific calls total a few hundred M€ as above.

(3) Funded Activities: Varies by call:

XXX (79 M€): R&D and prototyping across the battery value chain (materials, cells, systems) LINK. Company X could apply for projects developing novel silicon-composite anodes or pilot production lines.

XXX (48 M€): R&D on critical raw materials (e.g. silicon, graphite mining/process, or substitutes) used in batteries. Suitable if Company X works on novel Si sourcing or refinement.

XXX (15 M€): Very early research-to-innovation bridging (laboratory TRL 1–4 projects), via XXX competitions. If Company X has lab-scale ideas (e.g. new XXX processes), this could fund initial development.

XXX (7 M€): Support for first industrial demo lines by startups/PMEs ("accelerator" to first factory) LINK. Company X could use it to help build a pilot production plant in Country A.

XXX (30 M€): Projects to improve battery recyclability. Relevant if Company X deals with second-life of Si anodes.

- (4) Conditions: Most calls require a Country A lead (often a Country A company or lab), and sometimes national strategic importance. Many are open to consortia (companies + labs). Example conditions: the 2022 XXX "XXX" call required French SMEs/ETIs and allowed co-financing by partners (overseas partners could join in some cases). The XXX call cited required project sizes (≥€1M for SMEs, ≥€2M for larger firms, ≥€4M for consortia) and offered a mix of grant and "XXX" LINK. Eligibility often depends on project category: R&D projects get higher grant rates, while factory demo might get repayable loans or reduced grants.
- (5) Eligible Costs: Personnel, equipment, subcontracts, materials, testing, and (for "XXX") capital expenditures for a pilot line. Generally includes investment in demonstrators or plant equipment (often at lower grant rate or as repayable advance) plus standard R&D costs. Overheads are allowed per Country A research rules.
- (6) Funding Rate: Varied. For R&D calls, grants can cover a high fraction (often 40–50% or higher for labs, ~30–50% for SMEs). The XXX innovation call explicitly offered grant plus repayable advance (i.e. partially concessional loan) LINK. Demo projects ("XXX") may receive a repayable advance or loan to cover a portion of capex. Exact rates depend on EU state-aid rules and project nature (R&D vs capex).
- (7) Deadlines: Many XXX calls have run in 2021–2023. For example, the main batteries call closed Jan 2023 LINK. However, these are multi-year initiatives; new rounds or related calls (e.g. on batteries or critical materials) may be announced in coming years under XXX. Companies should watch XXX and XXX websites for new Battery/"XXX" calls. Also, regional or EU schemes (e.g. XXX) might complement these.

- (8) Application: Calls are published on XXX or XXX portals. Applicants must submit detailed proposals (technical and financial) by deadlines. XXX calls use their "XXX" form; XXX calls use the Paris region XXX form. COMPANY X should identify call managers (e.g. XXX's battery program team) for guidance. Key documents typically include: technical project plan, consortium description, budget table, financing plan. Bpifrance often requires demonstrating financial soundness. Contacts: XXX regional offices, XXX thematic officers.
- (9) Relevance: Very high for development in Country A. These calls are tailored to build Company A's battery ecosystem. As a Company A battery tech firm, Company X is an ideal beneficiary. The "XXX" call directly supports R&D on new battery materials and prototypes LINK. The "XXX" scheme would help a Company A startup like Company X to set up its first manufacturing line. Although competitive, the large total budgets (tens of M€) and focus on batteries make these among the most directly applicable opportunities in Country A LINK. Even if Company X has already existing support, new cohorts of XXX funding could provide additional non-dilutive capital to advance its pilot projects.

#### 4. FUNDING BODY 4 (LINK)

- (1) Geography: International (XXX network ~45 countries). Projects must involve at least two companies (from two XXX countries) with an SME as lead. Europe-centric but can include partners from e.g. S. Korea, Israel, Canada if they participate in XXX. No physical plant location restriction beyond consortium activities in member countries.
- (2) Funding Body: XXX program is co-funded by national agencies (participating countries commit funding in each call). There is no single budget; in Call XXX, participating countries cover projects from their companies. Overall, XXX funds ~€300–400M of R&D per year across Europe. Success rate is relatively high (~25–30% of applications LINK). Each country applies its own funding rules to its participants (grants or loans).
- (3) Funded Activities: Market-driven R&D and innovation projects led by an SME. Suitable for Company X if it partners with another SME or research group in another country (e.g. a XXX or XXX battery materials SME). Typical projects aim to reach commercialization within  $\sim 2-3$  years (TRL  $\sim 4 \rightarrow 6-7$ ). For example, Eurostars often funds joint development of new battery materials or pilot processes.
- (4) Conditions: Lead applicant must be an R&D-performing SME (≤250 employees). At least 2 partners from different XXX countries; projects can include research institutes or universities as partners. Applications are generally accepted twice a year (the target is 2 calls/year LINK). Each country's participants must meet national eligibility. The project must be collaborative from the start.
- (5) Eligible Costs: Generally similar to XXX R&D projects: personnel, subcontracting R&D, equipment (within national limits), materials, travel. Investment in pilot equipment may be allowed if justified as R&D. Funding is decentralized: each country funds its own

participants. For example, if Country A is involved, XXX might fund the Country A SME's share.

- (6) Funding Rate: Varies by country: often around 50–70% of costs for SMEs (and up to 100% for research bodies). In Country A, XXX tends to fund XXX projects under R&D aid schemes (often 45–65% of costs). Participating companies receive grants (not usually repayable) based on national rules.
- (7) Deadlines: Roughly semiannual calls. For instance, Call XXX was open in late 2024; Call XXX expected late 2025 (dates via LINK). Exact deadlines are announced on the XXX website; XXX also circulate them. A competitive advantage is that XXX does not require a top-down proposal projects are initiated by partners.
- (8) Application: Proposal submitted online via the XXX project platform. Requires a technical proposal description, business plan, and commitment signatures from all partners. A single submission serves all involved national agencies. After submission, projects are evaluated centrally and then nationally. Company X would coordinate with a foreign partner (or use matchmaking events) to form a consortium. XXX guide on applying.
- (9) Relevance: Moderately high. XXX is a good fit for SMEs doing collaborative R&D. If Company X teams with a complementary partner (e.g. a foreign battery cell maker or materials SME), XXX can fund joint R&D with comparatively high chance (~25–30% success LINK). It covers close-to-market TRL (up to 6). The budgets per project (€1–2M on average) are moderate but non-dilutive, and allow cross-border collaboration. Compared to XXX consortia, XXX proposals are shorter and allow Company X to take lead. It's a strong option for expanding R&D capacity internationally.

# 5. FUNDING BODY 5 (LINK)

- (1) Geography: EU (projects must implement in EU). Designed for industrial demonstration projects in Europe.
- (2) Funding Body: XXX (managed by XXX) part of the XXX. The 2024 calls allocate a combined €3.4 billion LINK: €2.4 B for general low-carbon projects (IF24 call) and a dedicated €1.0 B for Battery cell manufacturing (XXX) LINK. This funding supports only large-scale projects (CAPEX typically tens to hundreds of millions). Selection is extremely competitive; only a few projects are funded per call.
- (3) Funded Activities: Industrial-scale demonstration of breakthrough low-carbon technologies. In XXX, eligible projects are EV battery cell production or innovative manufacturing processes (e.g. new cell chemistries, advanced anode materials like silicon). It funds both new cell factories and equipment/tech development that significantly reduce carbon footprint.
- (4) Conditions: Projects must meet high impact criteria (GHG reductions, state-of-art innovation). Typical project size is very large (tens-hundreds of MW of capacity). Usually

consortia include major industry players. The project must start operations before 2030. Applying entities need to meet state-aid conditions (often implying some form of XXX qualification or Member-State sponsorship).

- (5) Eligible Costs: Investment and operational costs of building and operating the demo facility. This includes equipment purchase, construction costs, engineering, feedstock, utilities, project management, etc. All costs must be directly linked to the project's eligible activities.
- (6) Funding Rate: Up to 60% of eligible costs for projects in the renewable energy sector, and up to 40% for energy-intensive industries (see call rules). For battery manufacturing, the rate is likely in the upper range due to its climate impact focus. Funding is in the form of grants (not loans).
- (7) Deadlines: For XXX, the single-stage call opened XXX and closed XXX LINK. Results expected in late 2025. Future calls ("XXX") may continue annually. Company X would need to prepare very soon for XXX if it plans a large-scale demo.
- (8) Application: Submission via the XXX (calls XXX and XXX). Applicants must provide a full technical proposal, financial plan, and detailed GHG emissions calculations (templates and video guides provided LINK). There is a very rigorous eligibility check and evaluation by independent experts. Contact points include the XXX and XXX info events and tutorials were held LINK.
- (9) Relevance: Moderate (for scale-up projects). This is suited for very large industrial projects, e.g. building a gigafactory. If Company X plans a demonstration-scale plant (especially a first-of-a-kind battery cell line in Europe), this could be relevant. However, the funding rounds are infrequent and targeted at very mature projects. For a small startup, it might only be relevant if partnering with a large consortium or receiving state backing (XXX). If successful, the impact is huge (€50–100M+), but with very stringent criteria and low probability. It's more strategic for governments/large industry than for an early-stage SME alone.

### 6. FUNDING BODY 6 (LINK)

- (1) Geography: Europe (all EU countries + some neighbors). Activities can be multinational but funds are often channelled through local innovation hubs.
- (2) Funding Body: XXX (part of the XXX), a public-private partnership focusing on sustainable energy. XXX runs thematic "Innovation Programs" including energy storage/batteries. They have significant co-investment funds and facilitate EU funding access (e.g. "XXX" up to €500M LINK). It also provides access to a "XXX" service to help startups find grants. Not a traditional grant call, but they do publish occasional calls for innovation projects.

- (3) Funded Activities: Innovation and demonstration projects, especially in partnership with its network. Examples include support for novel battery materials, pilot production lines, and market integration. They also offer business support and investment.
- (4) Conditions: Generally open to startups, SMEs, research institutes working on energy innovations. There is often a focus on market-readiness (TRL 5+). Projects are usually collaborative (with XXX-backed partners).
- (5) Eligible Costs: Varies typically R&D and pilot deployment costs, co-financed by XXX and private investors.
- (6) Funding Rate: XXX typically does co-funding rather than fixed-rate grants. They often contribute 50% or less, matched by other sources.
- (7) Deadlines: Regular calls for innovation projects are announced on the XXX website. For example, they recently launched a battery materials fund with Demeter (€500M) LINK.
- (8) Application: Through XXX platforms; proposals undergo business/tech evaluation. They also help startups apply to EU calls.
- (9) Relevance: Moderate. While XXX mainly invests (not pure grants), it provides funding and advisory support specifically for energy storage startups. Company X could benefit from partnering in an XXX-coordinated project or accessing its financing networks. However, formal grant opportunities are not the core model, so it's less direct than the above programs.

# 7. Other Opportunities

XXX – Batteries: EU states coordinate funding for strategic projects. The first XXX on batteries has funded large projects (e.g. XXX) in Country A and other countries LINK. This is not an open call, but large companies/institutions can be invited to participate with state aid. If Company X's project aligns with a national battery XXX, it might secure support, but this is on governments' initiative.

XXX: Some regions in XXX co-finance innovation through XXX. These are often open to SMEs for R&D/demo. Company X should check with its regional development agency (e.g. XXX, XXX) for any battery-related innovation calls under XXX.

National R&D Programs in Other Countries: Countries like XXX (XXX, etc.) and XXX (XXX) have battery R&D funding. Since Company X is Country A-based, EU calls cover much of Europe, but joint projects with foreign RTOs could tap these. For example, XXX often fund battery startups. Such calls may require a UK partner and UK company lead.

XXX: Some broader programs indirectly support battery tech (e.g. EU's new "XXX", XXX projects on critical metals recycling, or national programs on carbon neutrality). These

are lower priority but could overlap (e.g. projects on silicon sourcing could join "XXX" calls).

XXX: Although not a grant, many EU and national programs (XXX) include coinvestment funds. For example, the XXX provides equity; XXX invests through its XXX fund. These offer financing in exchange for equity and can supplement grants.